

	<u>FY17 Actual</u> <u>06/30/17</u>	<u>2018 Approved</u> <u>Budget</u>	<u>FY18Actual &</u> <u>Encumbrances-</u> <u>3/31/18</u>	<u>2019 Proposed</u> <u>Budget</u>	<u>FOOTNOTE</u>
Revenue					
Bookstore Commissions	28,700	150,000	55,042	88,282	A
Dining Services	457,933	327,954	356,415	381,844	B
Qcard	33,548	33,000	37,269	40,000	C
Parking	953,408	1,004,260	961,183	980,000	D
Royalties(Pouring Rights)	158,490	130,000	179,257	150,000	E
QC Venue Rental	699,606	520,000	391,572	600,000	F
Shuttle Bus	1,499,116	1,470,229	1,404,922	1,466,447	G
Commencement Commissions & Other income	28,428	30,000	1,320	30,000	H
Environmental Health & Safety	1,264	1,000	-	-	I
Total Revenue	3,860,493	3,666,443	3,386,980	3,736,573	
Expenses					
Administrative Services					
Audit & Accounting Services	11,000	11,000	11,942	12,500	J
Insurance	18,883	22,000	14,928	15,000	K
Administrative Expenses (Legal, Licenses, Memberships, etc.)	45,254	9,750	7,523	26,593	L
UBIT Taxes	6,037	7,500	4,270	20,000	M
Total	81,174	50,250	38,663	74,093	
Dining Services					
IFR Payroll - 3 Cust. & 1 Labor. & Cleaning Svs.	191,135	315,274	175,302	303,293	N
Equipment & Supplies	17,429	80,000	4,758	118,000	O
Maintenance Contracts & Repairs	110,987	75,000	61,062	82,500	P
Total DINING SERVICES	319,551	470,274	241,122	503,793	
Security & B&G (Parking & Roadways, etc.)					
OTPS	130,108	130,943	31,610	109,153	Q
Salary Expenses-Includes F/T & P/T (security)	606,136	728,363	382,059	718,256	R
Maintenance & Repairs & Projects-B&G	-	-	-	-	
Equipment	-	-	-	-	
Less: Capitalized Projects	-	-	-	-	
Total Security & B&G (Parking & Roadways, etc.)	736,244	859,306	413,669	827,409	
Q card-Blackboard					
Membership	885	900	895	900	S
Maintenance Contracts	-	71,692	5,164	4,400	S
Equipment	2,276	20,540	-	15,415	S
Supplies	24,739	5,002	12,734	14,000	S
Bank Charges	977	900	977	977	S
Total Q card-Blackboard	28,877	99,034	19,770	35,692	
QC Venue Rental					
Administrative Expenses (Supplies, Postage, Prof. Fees)	114	17,250	352	7,250	T
Salary Expenses	144,214	148,151	103,293	170,663	U
Salary Expense-Director	-	-	-	-	
Total Space Rental	144,328	165,401	103,645	177,913	
Shuttle Bus					
Security C.S.A IFR	87,742	70,032	37,585	90,000	V
Bus contract & Travel	1,100,311	1,500,000	1,300,000	1,365,000	W
Other Expenses	423	-	805	11,447	X
Total Shuttle Bus	1,188,476	1,570,032	1,338,390	1,466,447	
Environmental Health & Safety					
Environmental Health & Safety	885	1,000	(100)	-	Y
Total Environmental Health & Safety	885	1,000	(100)	-	
Depreciation Expenses	95,728	84,582	40,705	87,650	Z
Total Expenses	2,595,263	3,299,880	2,195,864	3,172,997	
Revenue over Expenses	1,265,230	366,563	1,191,116	563,576	
Surplus Funds					
Allocations					
Commencement	133,009	130,000	130,000	130,000	AA
Diplomas	22,792	30,000	20,285	30,000	AB
Special Projects - Community Relations	115,000	115,000	115,000	115,000	AC
Program development	95,708	125,000	43,522	125,000	AD
VP of Student Affairs	26,554	55,000	34,658	55,000	AE
Research Initiatives	-	100,000	-	100,000	AF
Shuttle Bus Allocation	-	100,000	59,244	100,000	AG
Salary Expenses-Includes F/T (B&G Laborers)	272,226	359,119	219,138	163,576	AH
Total Allocations from Surplus Funds	665,289	1,014,119	621,847	818,576	
NET SURPLUS/(DEFICIT)	599,941	(647,556)	569,269	(255,000)	

Auxiliary Enterprises Corporation FY2019 Budget Footnotes-Explanations

A	In FY 17 the College received 195K in tax levy in transition process to CUNY contract. Estimating minimum 50K + additional sales
B	Vending with CUNY and Food Service commissions
C	Close to current year actuals
D	Includes decals (less taxes) and \$30K for fines less free student parking incentive for summer 18 (20K)
E	\$125K guaranteed min & 5K for SMA royalties - have been receiving 150k+ each year
F	Includes Dining Hall rentals recaptured in 2017
G	Reflects FY2019 enrollment numbers
H	Assumption we will receive the same as last year
I	Minimum funds generated from recycling program
J	CUNY contract amount
K	New insurance prices are effective October for D&O and December for Liability
L	Legal Services-\$3000, Licenses and Fees-\$1250, Administrative Costs-\$3000, Memberships-\$2500, NEW includes \$16.8K for Procurement & Financial Systems Chargebacks
M	Based on FY18 UBIT taxes for 990T - resulting from increase in space rental activity
N	Estimated costs with fringe and overhead
O	10% to cover inflation and price increases, + \$30K additional funds for planned major equipment replacement
P	10% increase to cover inflation and wage increases
Q	IFR OTPS - includes surveillance cameras
R	Security FT and PT staff paid on IFR
S	Annual fee
S	\$72K Blackboard contract to be paid from tech fee
S	New equipment upgrades
S	Blank card stock, ink, etc
S	Using prior year actual
T	Office supplies needed to support area
U	Venue rental staff paid through RF
V	CSA staff assigned to Shuttle Bus
W	Includes minimum wage increase
X	Costs for repairs for wraps on buses and additional expense relating to shuttle bus service
Y	Minimum funds generated from recycling program - see I
Z	Estimated annual depreciation costs
AA	Annual allocation
AB	To cover estimated costs
AC	Annual allocation
AD	Annual allocation matches Pepsi guarantee
AE	fund balance allocation
AF	fund balance allocation
AG	Shuttle Bus fund balance allocation
AH	AEC to issue ROA salary cost up to budgeted amount, saves AEC budget \$196k