

An Exclusive Interview with Zach Latos '16: His Journey from Queens College and Law School to Co-founder and CEO of FlyMeOut, a luxury travel-tech platform

GOLD Alumni Spotlight: Meet Zach Latos '16

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ZACH LATOS, a proud Queens College alumnus from Queens, New York, has built his career with a rare combination of relentless work ethic, creativity, and resilience. Today, as the co-founder and CEO of FlyMeOut, a Luxury Travel-tech Platform with hundreds of thousands of downloads,

Zach's journey from working restaurant jobs at 16 to leading a high-impact company exemplifies the power of determination and grit. From an early start in the hospitality industry, he learned the value of hard work and emotional intelligence, skills that would later drive his success in both law and entrepreneurship.

His academic journey wasn't without challenges. During his time at Queens College, a pivotal moment arrived when he received a D in Sports Psychology during a summer marked by his uncle's battle with cancer. "That D ignited a fire within me," he recalls. It drove him to push his limits, excel academically, and eventually pursue his JD/LLM from St. John's University School of Law. This experience, though difficult, taught him that setbacks can be a powerful force for growth and resilience.

After law school, Latos clerked for a federal bankruptcy judge and later practiced corporate restructuring, representing major financial institutions. Alongside his legal career, his entrepreneurial spirit grew, leading him to found Little Planet Studio, a thriving six-figure digital agency. This venture laid the groundwork for FlyMeOut, where he combines innovation and strategy to reshape how people connect and travel.

Reflecting on his journey, Latos emphasizes the importance of perseverance, stating, "What do you want in life, and what are you willing to give up for it?" His advice to those beginning their careers is simple yet powerful: embrace challenges, stay focused, and let every experience fuel your growth.

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